

# CAPABILITY STATEMENT

ivelah

## COMPANY INFORMATION

**Legal Name:** ivelah LLC

**Head Office:** 3100 W. Ray Rd, Suite 201, Chandler, AZ, 85226

**Originally Formed:** May 14th, 2018

**Ownership Type:** Partnership/Andy McQueen & Tracy Castle

**Operating Area:** USA/Multiple States

**Website:** ivelah.com

**Telephone:** 800.216.0805

*Certificates & Policies available on request*

## SERVICES PROVIDED

ivelah is a security integrator specialist, providing Access Control and Video Surveillance Systems throughout the USA. With a comprehensive suite of physical security services, that ensures our customers have a trusted single-source supplier.



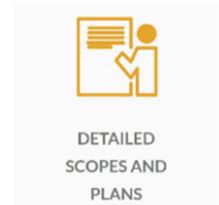
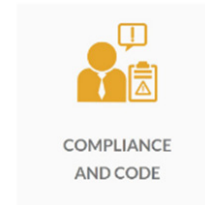
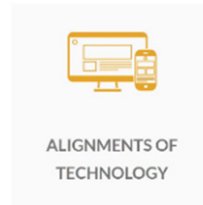
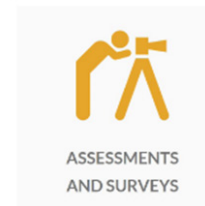
## EXECUTIVE SUMMARY

Andy McQueen, CEO and Tracy Castle, COO have more than 50 years of combined experience in the Physical Security industry. Both have previously worked at recognized large national security system providers in management and executive positions.

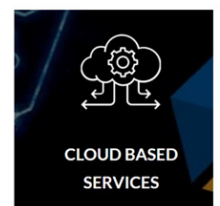
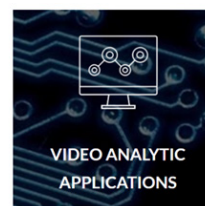
They formed ivelah as both believed that customers and their security challenges were not being addressed correctly and there was downward trend for true customer service in the security industry. In the last decade, Access Control and Video Surveillance technologies has changed dramatically. Cloud-Based solutions and incredible advances in traditional ON-Prem enterprise platforms have completely reshaped expectations and deliverables for security systems. Today's security systems require a different design and deployment mindset.

The leadership at ivelah is positioned to elevate the security industry and customer experience. To overcome the primordial playbook cast by other integrators and be a beacon for all to adopt enhanced customer care, system design and deployment standards.

## TECHNOLOGY CHOICES, DESIGN & PLANNING



## COMPLETE TURNKEY DEPLOYMENT & SUPPORT



## TECHNOLOGY PARTNERS & CERTIFICATIONS

Genetec™

AVIGILON™ALTA

LENEL·S2

AVIGILON™UNITY

AXIS™ COMMUNICATIONS

ALLEGION™

ASSA ABLOY

LifeSafety Power

WINDY CITY WIRE®  
CABLE & TECHNOLOGY PRODUCTS, LLC

EAGL  
GUNSHOT DETECTION & LOCKDOWN SYSTEM